Learning Options
Students are provided two learning options for earning a B.S.B.A. degree with a major in Management. The first option is to take classes on the UT Martin campus. The second option is to take classes in the online virtual classroom.

Regardless of which option is chosen, the degree received will be the same. Of course, if a student so chooses, both options may be used to complete the degree requirements.

Management
Management is the process of leading and directing all or part of an organization through the deployment of resources. Management is found in all types of organizations: non-profit and for-profit, manufacturing and service, large and small. As a manager, you could supervise processes, individuals, planning, development of ideas, coordination of functions, inventories, scheduling and more.

Your College Degree
The Bachelor of Science in Business Administration with a major in Management is designed to prepare you for a career with the knowledge and skills needed to become an effective, efficient manager. You will have an opportunity to develop your knowledge and skills through the choice of electives within the major. You will better understand many business and management areas, including human resources, operations, entrepreneurship, quality control, data analysis, and strategy. Your study will also include topics such as training and development, business plan development, labor relations, current issues in human resources management, creativity and innovation, group and team dynamics, international culture, quality control, strategic planning, motivation, decision making, service operations, product design, compensation, family business and more.
Choosing Courses
Faculty assist students in choosing courses of study in an effort to match career goals with the appropriate electives needed to specialize in a particular management area.

Management Courses
In addition to the required courses for a B.S.B.A., management majors take the following required courses and choose from several management electives:

Required Courses:
- MGT 320 Data Analysis for Managerial Decision Making
- MGT 350 Human Resource Management
- MGT 461 International Management

Elective Courses:
- MGT 303 Organizational Behavior and Theory
- MGT 304 Introduction to Entrepreneurship
- MGT 305 Creativity and Innovation
- MGT 307 Small and Family Operated Business
- MGT 312 Introduction to Management Science
- MGT 330 Process Control and Improvement
- MGT 340 Labor Management Relations
- MGT 351 White Collar Crime and Management
- MGT 412 Service Operations Management
- MGT 430 Quality Management in Business
- MGT 440 Staffing and Performance Appraisal
- MGT 450 Compensation Management
- MGT 470 Training and Development
- MGT 480 Internship in Management
- MGT 481-2 Independent Study in Management
- MGT 491 Current Issues in HRM

Supplying students with knowledge to meet the demands of the future!

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The University of Tennessee at Martin
Department of Management, Marketing, and Information Systems
113 Business Administration Building
Martin, TN 38238